



**INTERNATIONAL ASSOCIATION OF MARINE AIDS TO NAVIGATION AND
LIGHTHOUSE AUTHORITIES**

Head Office : 10 Rue des Gaudines - 78100 SAINT GERMAIN EN LAYE

**STATUTORY AUDITOR'S REPORT
ON THE FINANCIAL STATEMENTS**
For the year ended 31 December 2023

RSM Paris

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STATUTORY AUDITOR'S REPORT ON THE FINANCIAL STATEMENTS

For the year ended 31 December 2023

This is a free translation into English of the statutory auditors' report on the financial statements issued in French and it is provided solely for the convenience of English-speaking users.

This statutory auditors' report includes information required by European regulation and French law, such as information about the appointment of the statutory auditors or verification of the management report and other documents provided to the Members.

This report should be read in conjunction with, and construed in accordance with, French law and professional auditing standards applicable in France.

To the Board,

Opinion

In compliance with the engagement entrusted to us by your Board, we have audited the accompanying financial statements of the INTERNATIONAL ASSOCIATION OF MARINE AIDS TO NAVIGATION AND LIGHTHOUSE AUTHORITIES for the year ended 31 December 2023, as they are enclosed to this report.

In our opinion, the financial statements give a true and fair view of the assets and liabilities and of the financial position of the Association as at 31 December 2023 and of the results of its operations for the year then ended in accordance with French accounting principles.

Basis for opinion

Audit Framework

We have conducted our audit in accordance with professional standards applicable in France. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Our responsibilities under those standards are further described in the « Statutory Auditor's Responsibilities for the Audit of the Financial Statements » section of our report.

Independence

We have conducted our audit engagement in compliance with the independence requirements of rules required by the French Commercial Code (*Code de commerce*) and the French Code of ethics (*Code de déontologie*) for statutory auditors for the period from 1st January 2023 to the date of our report.

Justification of Assessments

In application of the requirements of articles L.821-53 and R.821-180 of the French Commercial Code relating to the justification of our assessments, we inform you that the most important assessments to which we have proceeded, in our professional judgment, focused on the appropriateness of the accounting policies applied, the reasonableness of significant estimates made and the overall presentation of the financial statements.

These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on specific items of the financial statements.

Specific verifications

We have also performed, in accordance with professional standards applicable in France, the specific verifications required by French law.

We have no matters to report as to the fair presentation and the consistency with the financial statements of the information given in the documents provided with respect to the financial position and the financial statements provided to the Board.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and the fair presentation of the financial statements in accordance with French accounting principles and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Association's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless it is expected to liquidate the Association or to cease operations.

The financial statements were drawn up by the Secretary General.

Statutory Auditor's Responsibilities for the Audit of the Financial Statements

Our role is to issue a report on the financial statements. Our objective is to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement. Reasonable

assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with professional standards will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As specified in Article L.821-55 of the French Commercial Code (*Code de commerce*), our statutory audit does not include assurance on the viability of the Association or the quality of management of the affairs of the Association.

As part of an audit conducted in accordance with professional standards applicable in France, the statutory auditor exercises professional judgment throughout the audit and furthermore:

- Identifies and assesses the risks of material misstatement of the financial statements, whether due to fraud or error, designs and performs audit procedures responsive to those risks, and obtains audit evidence considered to be sufficient and appropriate to provide a basis for his opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtains an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the internal control.
- Evaluates the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management in the financial statements.
- Assesses the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. This assessment is based on the audit evidence obtained up to the date of his audit report. However, future events or conditions may cause the Company to cease to continue as a going concern. If the statutory auditor concludes that a material uncertainty exists, there is a requirement to draw attention in the audit report to the related disclosures in the financial statements or, if such disclosures are not provided or inadequate, to modify the opinion expressed therein.
- Evaluates the overall presentation of the financial statements and assesses whether these statements represent the underlying transactions and events in a manner that achieves fair presentation.

Paris, 31st May 2024

Statutory auditor

RSM Paris



INTERNATIONAL ASSOCIATION OF MARINE AIDS TO NAVIGATION AND LIGHTHOUSE AUTHORITIES
STATUTORY AUDITOR'S REPORT ON THE FINANCIAL STATEMENTS
For the year ended 31 December 2023

Société de Commissariat aux Comptes
Membre de la Compagnie Régionale de Paris

Djamel ZAHRI

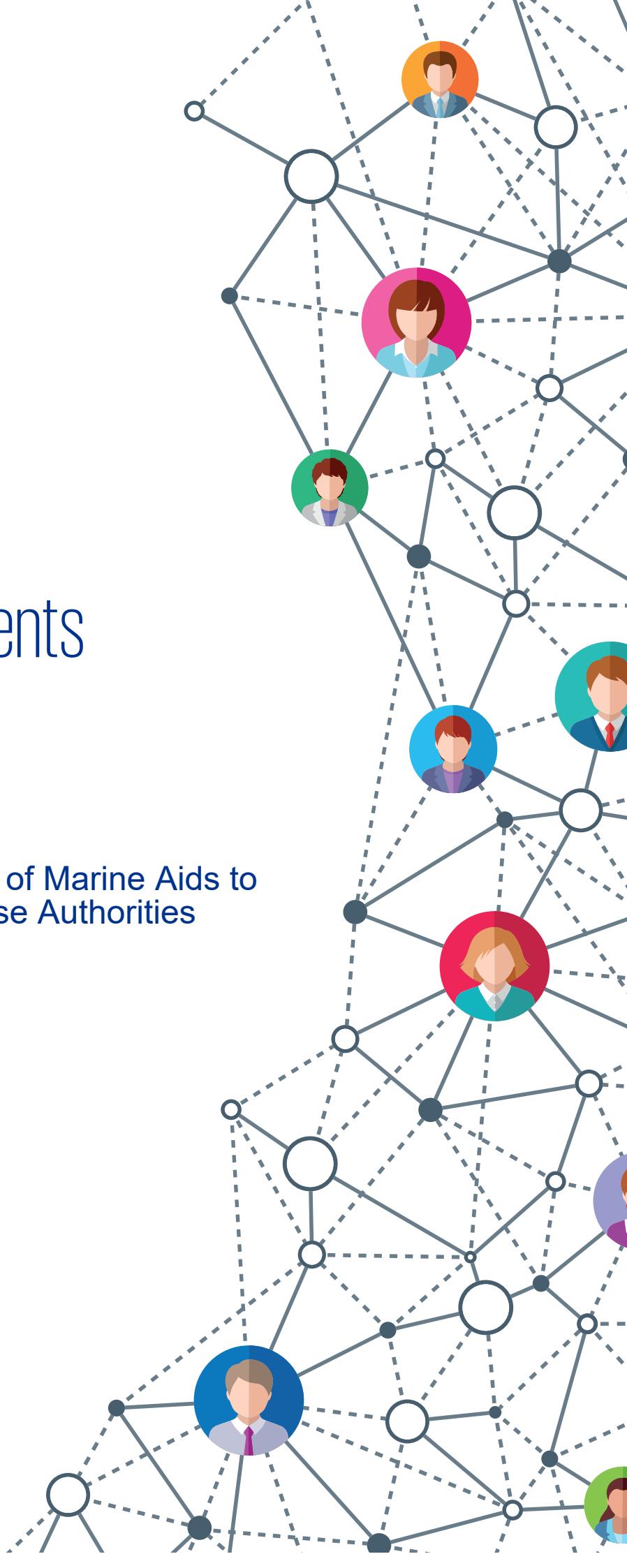
Partner

Financial statements

International Association of Marine Aids to Navigation and Lighthouse Authorities

31/12/2023

This document contains 5 pages



International Association of Marine Aids to Navigation and Lighthouse Authorities

Assets		At 31/12/2023			At 31/12/2022
		Gross	Amort./Dep. or Prov.	Net	
Fixed assets	Intangible assets	Start-up costs			
		Research and development costs			
		Temporary donation of usufruct			
		Concessions, patents, licences, trade marks, software and similar rights ⁽¹⁾	94 337	92 237	2 099
		Other intangible assets in progress			
		Advances and deposits on intangible assets			
		TOTAL	94 337	92 237	2 099
Financial assets (2)	Property, plant and equipment	Lands	240 551		240 551
		Buildings	1 167 138	343 336	823 802
		Technical plant, equipment and industrial tooling	1 922 842	1 565 911	356 930
		Fixed assets in progress			
		Advances and down payments			
		TOTAL	3 330 532	1 909 247	1 421 285
		In-kind donations for resale			
Current assets	Financial assets (2)	Equity investments and loans related to equity invt.			
		Other long-term investments			
		Loans			
		Other financial assets	37 256		37 256
		TOTAL	37 256		37 256
		Total I	3 462 126	2 001 485	1 460 641
		Inventories and work in progress (goods and services)			
Current assets	Receivables ⁽³⁾	Receivables from CUST, users and related accounts	10 068		10 068
		Legacies, bequests and gifts			
		Other receivables	84 008		84 008
		TOTAL	94 076		94 076
	Divers	Marketable securities	3 313 836		3 313 836
		Cash instruments			
		Available funds	1 959 261		1 959 261
		Prepaid expenses ⁽⁴⁾	43 126		42 882
		Total II	5 410 301		5 410 301
		Loan issuance costs III			
		Redemption on redemption of borrowings IV			
		Exchange rate differences assets V			
		TOTAL ASSETS (I+II+III+IV+V)	8 872 427	2 001 485	6 870 942
					6 401 975
References	(1) Of which leaseholds (2) Of which current portion (gross) of financial assets (3) and (4) Of which non-current portion (gross)				

International Association of Marine Aids to Navigation and Lighthouse Authorities

Liabilities		At 31/12/2023	At 31/12/2022
Not-for-profit funds	Not-for-profit permanent funds :		
	Statutory funds		
	Additional funds		
	Not-for-profit non-permanent funds :		
	Statutory funds		
	Additional funds		
	Revaluation variance		
	Reserves :		
	Statutory or contractual reserves		
	Restricted project-related reserves	300 000	300 000
Retained and designated funds	Other		
	Profit and loss account brought forward	-614 366	-614 366
		Result for the financial year (profit or loss)	262 196
		Clear situation (sub-total)	3 660 415
	Expendable endowment funds		
	Investment grants	594 363	625 952
	Regulated provisions		
		Total I	4 286 367
	Other funds	Total I a	
Provisions	Retained funds relating to legacies, bequests and gifts		
	Designated funds	454 750	429 010
		Total II	429 010
Provisions	Provisions for risks	177 298	177 298
	Provisions for charges	697 228	593 611
		Total III	770 909
DEBTS	Convertible and other bonds		
	Bank loans and borrowings ⁽¹⁾		
	Other loans and borrowings ⁽²⁾		
	Trade payables and related accounts	95 540	73 559
	On accepted bequests		
	Payroll-related and tax payables	340 632	287 926
	Payables to suppliers of assets and related accounts		
	Other debts	3 441	14 063
	Cash instruments		
	Income recorded in advance	567 100	540 140
		Total IV	915 689
Exchange rate differences liabilities V			
		TOTAL LIABILITIES (I+I bis+II+III+IV+V)	6 870 942
			6 401 975
References	(1) Of which bank overdrafts and account credit balances (2) Of which participating loans		

International Association of Marine Aids to Navigation and Lighthouse Authorities

		From 01/01/2023 At 31/12/2023 12 months	From 01/01/2022 At 31/12/2022 12 months
Operating income	Contributions	2 634 159	2 462 871
	Sales of goods and services		
	Sales of goods	11 976	11 053
	<i>Including sales of in-kind donations</i>		
	Sales of services	69 360	75 141
	<i>Including corporate sponsorship</i>		
	Income from third parties		
	Public subsidies and operating grants	453 963	8 000
	Founder investments or use of expendable endowment funds		
	Donations from the general public		
	Lifetime gifts		1 059 921
	Corporate patronage		
	Bequests, gifts, life insurance		
	Financial contributions	728 977	
	Reversals of amortisation, depreciation & provisions, transfers of expenses	102 838	138 363
	Use of designated funds	101 498	10 424
	Others incomes	2 823	473
Total operating income I		4 105 598	3 766 248
Operating expenses	Purchases of merchandise		
	Increase (decrease) in inventory of merchandise		
	Other purchases and external expenses ⁽¹⁾	1 616 731	1 116 304
	Financial aid		
	Tax, duties and related expenses	172 939	167 180
	Wages and salaries	1 218 558	1 159 844
	Social security contributions	571 916	557 361
	Depreciation and amortisation provisions	141 084	152 331
	Increase of provisions	103 617	182 203
	Designated funds	127 239	198 565
	Other purchases and expenses		1 045
Total operating expenses II		3 952 086	3 534 837
1. Operating profit (I-II)		153 511	231 410

International Association of Marine Aids to Navigation and Lighthouse Authorities

		From 01/01/2023 At 31/12/2023 12 months	From 01/01/2022 At 31/12/2022 12 months
Financial income	From shares in group companies From other investments Interests and similar incomes Write back of provisions and transferred charges Exchange gain Net profit on disposals of current financial investments	111 494 818	21 622 351
	TOTAL OPERATING INCOME III	112 312	21 974
Financial expense	Increase of provisions against financial assets Interests payable and similar charges Exchange loss Net losses on disposals of current financial investments	410 2 015	623 6 560
	TOTAL OPERATING EXPENSE IV	2 425	7 184
	2. Net financial result (III-IV)	109 886	14 790
	3. Current income before corporate tax on profit (I-II+III-IV)	263 398	246 201
Exceptional income	On operating items On capital items Write back of provisions and transferred charges	31 589	31 589
	TOTAL EXCEPTIONAL INCOME V	31 589	31 589
Exceptional expense	On operating items On capital items Depreciation and provisions		12 842
	TOTAL EXCEPTIONAL EXPENSE VI		12 842
	4. Net exceptional result (V-VI)	31 589	18 746
	Employee profit sharing plan Corporate tax on profit	VII VIII 14 815	2 751
	Unused resources from prior years Commitments on allocated resources	IX X	
	Total income (I + III + V + IX)	4 249 499	3 819 811
	Total expense (II + IV + VI + VII + VIII + X)	3 969 327	3 557 615
	PROFIT OR LOSS	280 172	262 196
Measurement of voluntary contributions in kind			
Income			
Volunteer work Services in kind In-kind donations		1 818 430	1 064 500
TOTAL		1 818 430	1 064 500
Expense			
In-kind assistance Provision of goods and services Services in kind Volunteer staff		1 818 430	
TOTAL		1 818 430	1 064 500



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International Association of marine aids to navigation and Lighthouse Authorities

Appendix to the financial statements on December 31, 2023
Amounts expressed in EUR

KPMG ESC & GS
Expertise Comptable, Gestion Sociale, Conseil

This report contains 19 pages

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1 Object of the company

IALA's goal is to ensure safe, economical and efficient movement of ships through the improvement and harmonization of global marine aids to navigation.

The scope of the activity is international.

2 Nature and scope of the activities or social missions carried out

To achieve this goal, IALA:

- Develops international cooperation;
- Gathers and disseminates information on the activities of members;
- Drafts and publishes standards, recommendations, guides, manuals and any other necessary documents;
- Establishes commissions, working groups or other entities necessary for the study of specific issues and;
- Organizes conferences, symposia, seminars, workshops or other events related to its work.

Since its establishment in 2012, the IALA World-Wide Academy has been contributing to capacity building through the training of personnel responsible for aids to maritime navigation.

3 Description of the means used

IALA is mainly funded by contributions, grants and donations as provided by law.

4 Significant events during the year and after the balance sheet date

4.1 Key events to the year

The 2023 financial year was marked by the conference in Brazil, which takes place every 4 years. The budget for this event amount to K€251. A project reserve had been set up in previous years, which will be reversed when the 2023 results are approved by the Council.

Situation in Ukraine: this situation has no significant impact on the 2023 accounts and the financial situation of IALA. Industrial members remain active, especially through videoconferencing. Training has been maintained with the Academy. Furthermore, the creation of a “Disaster Recovery Fund” was approved by Council 75 in 2022 with the objective of assisting coastal States, who are struck by disaster, to re-establish and strengthen further their ability to ensure safety of navigation in their area of responsibility.

4.2 Key events after the balance sheet date

As of April 10, 2024, IALA obtained 28 out of 30 ratifications of the Convention establishing the International Organization for Marine Aids to Navigation.

5 Accounting principles and methods

5.1 General principles

The annual accounts of the Association for this closed financial year have been prepared in accordance with the provisions of the Commercial Code, with the specific provisions applicable to ANC regulation 2018-06 and, in the absence of other specific provisions, with those of ANC regulation 2014-03 relating to the general chart of accounts.

5.1.1 Change in accounting policy

No changes in accounting policy have occurred during the year.

5.1.2 Change in valuation method

No changes in valuation method have occurred during the year.

5.1.3 Error corrections

Any significant error correction has been noted.

5.1.4 Change in presentation

The Association proceeded to the following changes in presentation:

- Sponsorships were reclassified according to the nature of the funder:
 - Subsidies from countries are recorded at "Public subsidies and operating grants" rather than under "Lifetime gifts",
 - Financial contributions from other organisms are recorded at "Financial contributions" rather than under "Lifetime gifts".

5.2 Significant accounting conventions

The general accounting conventions were applied in accordance with the principle of prudence, in compliance with the basic assumptions: continuity of operations, consistency of accounting methods from one year to the next, independence of financial years, in compliance with the general rules for the preparation and presentation of annual accounts.

The valuation of the items recorded in the accounts was carried out by reference to the historical cost method.



International Association of marine aids to navigation and Lighthouse Authorities
Appendix to the financial statements on December 31, 2023

The funding granted by the association is accounted based on the voted budget, adjusted by the actual funding requests.

6 Information on balance sheet items

6.1 Fixed assets

6.1.1 Statement of Fixed Assets (Gross)

Situations and movements	31/12/2022	+	-	31/12/2023
Sections	Gross value at the beginning of the year	Increases	Decreases	Gross value at the end of the year
Establishments costs	-			-
Other intangible assets	94 337			94 337
Total intangible assets	94 337	-	-	94 337
Land	240 551			240 551
Buildings	1 167 138			1 167 138
Technical installations, equipment, tools	1 925 309	16 870	19 338	1 922 842
Tangible assets in progress	-			-
Total tangible assets	3 332 999	16 870	19 338	3 330 532
Total	3 427 336	16 870	19 338	3 424 869

6.1.2 Depreciation of fixed assets

Situations and movements	31/12/2022	+	-	31/12/2023
Sections	Accumulated depreciation at the beginning of the year	Increases allocation for the year	Decreases for the year	Accumulated depreciation at the end of the year
Establishment costs	-			-
Other intangible assets	90 218	2 020		92 237
Total intangible assets	90 218	2 020	-	92 237
Land	-			-
Buildings	316 589	26 747		343 336
Technical installations, equipment, tools	1 472 931	112 318	19 338	1 565 911
Total tangible assets	1 789 520	139 065	19 338	1 909 247
Total	1 879 738	141 084	19 338	2 001 485

6.1.3 Intangible assets

Intangible assets are valued at acquisition cost less discounts, rebates and cash discounts or at production cost.

An impairment loss is recognized when the present value of an asset is less than the net book value.

6.1.3.1 **Main movements**

None.

6.1.3.2 **Depreciation methods**

For non-depreciable intangible assets, a provision for depreciation is recording where the market value at the end of the financial year is lower than its purchase price. The software and the website are amortized over 3 to 5 years.

6.1.4 **Tangible assets**

Tangible assets are valued at acquisition cost less discounts, rebates, and cash discounts or at production cost.

6.1.4.1 **Main movements**

The acquisitions for the year concern household appliances and IT equipment. The disposal of the financial year concerns a car which was replaced by a lease.

6.1.4.2 **Depreciation methods**

The depreciation periods applied are as follows:

- Shell: 60 years,
- Waterproof facade: 30 years,
- IGT: 20 years,
- Fixtures and fittings: 10 to 20 years,
- Transport equipment: 5 years,
- Office equipment: 5 years,
- Household appliances: 5 years,
- Computer equipment: 3 years,
- Telephone installations: 10 years.

6.1.4.3 Depreciation

The depreciation of fixed assets for €30,000 was maintained during the year.

6.1.5 Financial fixed assets

Situations and movements	31/12/2022	+	-	31/12/2023
Sections	Gross value at the beginning of the year	Increases	Decreases	Gross value at the end of the year
Participations	-			-
Receivables from participating interests	-			-
Other fixed assets	-			-
Loans and other financial assets	36 611	645		37 256
Total financial assets	36 611	645	-	37 256
Total	36 611	645	-	37 256

6.2 Current assets

6.2.1 Receivables

Receivables	Gross amount	Asset liquidity	
		Due within 1 year	More than 1 year to maturity
Receivables from fixed assets	-	-	
Receivables from participating interests			
Loans (1)			
Other			
Receivables from current assets	137 202	137 202	
Trade receivables and related accounts	10 068	10 068	
Other receivables	84 008	84 008	
Prepaid expenses	43 126	43 126	
Total	137 202	137 202	

(1) Loans granted during the year

Loans recovered during the year

6.2.2 Accrued income

Income receivable amounts to €156 375 and corresponds to:

- Accrued interests on booklets and TCAs of €72,367;
- Grant receivable of €68,000;
- The excess of payroll tax remittance receivable of €7,433;
- Various debtors for €8,518.

6.2.3 Marketable securities

A provision for depreciation is recorded when a probable loss on financial investments appears.

The sums collected from members do not, as a rule, give rise to immediate disbursement. They are therefore invested on the following vehicles:

- Saving account Livret A;
- Livret account;
- Term accounts.

6.2.4 Prepaid expenses

Prepaid expenses amounted to €43,126 € as at December 31, 2023. They correspond to operating expenses.

6.3 Association funds

6.3.1 Statement of changes in Associative funds

Situations and movements	31/12/2022		+	-	31/12/2023
Sections	At the opening	Allocation of the result	Increase	Decrease	At closing
Associative funds without right of withdrawal	3 712 585	262 196			3 974 781
Associative funds with takeover rights					
Revaluation differences					
Reserves	300 000				300 000
Retained earnings	- 614 366				- 614 366
Surplus or deficit for the year	262 196	- 262 196	280 172		280 172
Net position	3 660 415	-	280 172	-	3 940 587
Consumable Associative funds	-				-
Investment grants	625 952			31 589	594 363
Regulated provisions	-				-
Total	4 286 367	-	280 172	31 589	4 534 950

6.3.2 Reserves for associative project

One of the activities of IALA is the organization of Conferences, Symposia, seminars, workshops, or other events related to its work. In this context, IALA will be responsible for organizing the Conference which takes place every 4 years, realizes this year, in 2023. The budget for this event is amounted to K€251.

Given the significant costs associated with this event, it was decided on previous years to set up a Reserve for associative projects. In the case of IALA, a share of the surplus generated during the financial years 2020 and 2021 was allocated in a "Association Project Reserve" subject to the approval by the Council. The funds thus placed in reserve will be reversed when the 2023 results are approved by the Council.

6.3.3 Investment grants

Situations and movements	Balance at beginning of year	Changes in the financial year		Balance at end of year
Sections	31/12/2022	Increases	Decreases	31/12/2023
Nominal amount :	1 000 000			1 000 000
Shares transferred to profit or loss :	- 374 048	- 31 589		- 405 637
Net amount in own funds	625 952	- 31 589	-	594 363

6.4

Dedicated funds

Nature of the project and characteristics	Funds to be committed at the beginning of the year	Commitments to be made from new earmarked resources	Use during the year	Funds remaining to be committed at year-end	
				Total amount	Of which dedicated funds corresponding to projects with no expenditure in the last two years
Operating grants					
Dedicated funds Singapore	1 023	1 989		3 012	
Dedicated funds Korea	644	251		895	
Dedicated funds Malaysia	6 310	125 000		131 310	
Disaster Recovery Fund	32 400		3 133	29 267	
Financial contributions from other organisms					
Dedicated funds IFAN	33 976		11 890	22 086	
Dedicated funds WWA / France / Trinity House / Jana	346 771		78 592	268 179	
Dedicated funds IMO	7 884		7 884	-	
Donations from the general public					
Total	429 008	127 240	101 499	454 750	-

6.5 Table of changes in provisions for liabilities and charges

6.5.1 Provisions for liabilities and charges

Situations and movements	31/12/2022	+	-	31/12/2023
Sections	Value at the beginning of the year	Increases	Decreases	Value at the end of the financial year
Provisions for employment risks	-			-
Other provisions for risks	177 298			177 298
Provisions for pensions and similar obligations	139 730	44 324		184 055
Provisions for major repairs	-			-
Other provisions for charges	453 881	59 293		513 174
Total provisions for liabilities and charges	770 907	103 617	-	874 526

A provision for litigation was maintained at 31.12.2023 for €177,298 €.

Provisions for expenses correspond to provisions for severance pay. A provision for severance pay is calculated for all employees (unless otherwise provided for in the employment contract). This provision is based on seniority and corresponds to 0.5 months' salary per year of seniority. As at 31 December 2023, the amount of the provisions amounts to €513,174 for indemnities and social charges.

6.5.2 Pension and similar commitments

The amount of rights acquired by employees for retirement indemnities at the closing date of the financial year, for employees hired on permanent contracts, amounts to €184,055. This amount considers a percentage probability of presence in the association at retirement age (based on the employee turnover rate and the mortality table) and a discount rate of 3,34%.

This amount is fully recognized in provisions for risks and expenses.

6.6 Debt

6.6.1 Statement of liabilities

Liabilities	Gross amount	Degree of liability		
		Due within 1 year	Maturing in more than 1 year	Maturity of more than 5 years
Convertible bonds				
Other bonds				
Loans and debts with credit institutions of which :				
- to a maximum of 2 years originally				
- originally more than 2 years old				
Other loans and financial debts				
Trade payables	95 540	95 540		
Tax and social security liabilities	340 632	340 632		
Debts on fixed assets and related accounts				
Other debts	3 441	3 441		
Deferred income	567 100	567 100		
Total	1 006 714	1 006 714	-	-

6.6.2 Accrued charges

Accrued charges	Amounts
Unpaid invoices	34 583
Tax and social security liabilities (corresponding to the provision for paid leave)	179 769
Other tax and social security liabilities	14 815
Total	229 168

6.6.3 *Deferred income*

Deferred income amounts to €567,100 and corresponds mainly to membership fees for 2024. In fact, the call for membership fees for 2024 is made in 2023. The company records as deferred income the receipts of these contributions received in 2023.

7 Information on the Income Statement

7.1 Breakdown of operating income

Amounts	2023	2022
Contributions	2 634 159	2 462 871
Sales of goods and services	81 336	86 194
Lifetime gifts		1 059 921
Public assistance and operating subsidy	453 963	8 000
Financial contributions	728 977	-
Reversals of provisions and transfers of expenses	102 838	138 363
Use of designated funds	101 498	10 424
Others incomes	2 823	473
Total	4 105 598	3 766 248

Contributions are recognized as income upon collection.

For the record, the Association proceeded to the following changes in presentation: "Lifetime gifts" were reclassified according to the nature of the funder:

- Subsidies from countries are recorded at «Public subsidies and operating grants» rather than under "Lifetime gifts",
- Financial contributions from other organisms are recorded at "Financial contributions" rather than under "Lifetime gifts".

7.2 Financial income

Financial income amounted to €112 312 as at December 31, 2023 and corresponds to interest on passbook accounts, capitalization contracts, and term accounts.

7.3 Voluntary contributions: nature, importance (voluntary work, provision of services)

In order to carry out its activity, the association benefits from voluntary contributions in kind consisting of the participation of various international experts in the colleges set up within the association and the payment of the travel expenses of these experts by the members of the association.

The 2023 financial year was marked by increased attendance at on-site seminars, meetings and committees organized by IALA.

With 19 meetings at the headquarters, IALA benefited from 61 working days in 2023 with a total of 841 external participants. It is difficult to calculate their travel expenses. However, the fees are estimated at €1,200,850 and their hosting cost at €617,580, i.e. a total of €1,818,430.

The table below provides a list of work meetings organized in 2023 at IALA:

Meetings at IALA Headquarters	2023 Dates	Number of external participants	Number of days	Estimated cost of hospitality *	Fee estimate **	Total
Working visit UKHO	January 11, 2023	15	1	2 700,00 €	5 250 €	7 950 €
ENAV 31	Jan 30 - Feb 3, 2023	84	4	60 480 €	117 600 €	178 080 €
Meeting IFAN	March 2, 2023	19	1	3 420 €	6 650 €	10 070 €
PAP49	March 7-9, 2023	17	8	24 480 €	47 600 €	72 080 €
IALA Treasurer's visit	March 23, 2023	10	1	1 800 €	3 500 €	5 300 €
Meeting with government	May 16, 2023	12	1	2 160 €	4 200 €	6 360 €
Working visit UKHO	June 13-14, 2023	13	2	4 680 €	9 100 €	13 780 €
"Procurement" Academy courses	June 19-23, 2023	9	5	8 100 €	15 750 €	23 850 €
Working visit delegation Croatia	June 27, 2023	18	1	3 240 €	6 300 €	9 540 €
Risk's seminar	July 24-28, 2023	30	5	27 000 €	52 500 €	79 500 €
PAP 50	September 6-8, 2023	17	3	9 180 €	17 850 €	27 030 €
VTS 54	September 18-22, 2023	131	5	117 900 €	229 250 €	347 150 €
DTEC 1	September 25-29, 2023	114	5	102 600 €	199 500 €	302 100 €
MCP Seminar	October 30, 2023	37	1	6 660 €	12 950 €	19 610 €
MASS Workshop	October 2-3, 2023	38	2	13 680 €	26 600 €	40 280 €
LAP 25	October 11-12, 2023	19	2	6 840 €	13 300 €	20 140 €
ENG 17	October 16-20, 2023	112	5	100 800 €	196 000 €	296 800 €
ARM 17	October 23-27, 2023	93	5	83 700 €	162 750 €	246 450 €
79th IALA Council meeting	December 11-14, 2023	53	4	38 160 €	74 200 €	112 360 €
Total		841	61	617 580 €	1 200 850 €	1 818 430 €

* The hospitality cost (hotel + meals) is calculated on the basis of 180€ per day per person.

** The estimated fees are calculated on the basis of 350€ per day per expert

8 Other information

8.1 Unusual transactions or transactions not concluded on normal terms

None.

8.2 Information on executive remuneration

In compliance with Article 20 of the law of 23 May 2006, relating to voluntary work and educational commitment, the association has not recognized in expenses any amount of salaries corresponding to the gross remuneration of the managers for the period from 1 January 2023 to 31 December 2023.

8.3 Information on the average workforce

Categories	Salaried staff
Leaders	1
Managers	4
Employees	7
Apprenticeship	4
Total	16

8.4 Auditor's fees

	Amount
Fees invoiced for the statutory audit	20 450 €
Fees charged for advice and services directly related to the statutory audit	
Honoraires totaux	20 450 €

9 Other commitments

9.1 Off-balance sheet commitments

- In return for an investment grant of €1 million from the French government, the association has undertaken to maintain its headquarters in France for a period of 10 years. This commitment ran until 2021.
- The Association signed a multi-annual Memorandum of Understanding with a Malaysian organization on June 3, 2023. The financial engagement of €125,000 per year is not registered as accrued income for the 2024 to 2026 years.
- The Association signed a multi-annual agreement with the French Ministry of the Sea on November 9, 2021. The financial engagement of €20,000 per year is not registered as accrued income for 2024.

9.2 Leasing commitments

Restatement of leases				
	Land and buildings	Plant and equipment	Other	Total
<i>Original value</i>			n.a.	
Depreciation			n.a.	
- Accumulated previous years				
- Allocation for the year				
Subtotal				
Royalties paid				
- Accumulated previous years			134 779	134 779
- Allocation for the year			26 065	26 065
Subtotal			160 844	160 844
Outstanding royalties				
- Up to one year			6 431	6 431
- Up to five years				
- Over five years old				
Subtotal			6 431	6 431
Residual value			n.a.	
- Up to one year				
- Up to five years and up to 5 years				
- Over five years old				
Subtotal				
Amount expensed in the year			26 065	26 065